

HOW TO MAKE THE TOUGH CALL

Dr. Samuel R. Chand

People calls are the toughest calls.

I. DISCERNING THE THREE CATEGORIES OF PEOPLE IN YOUR LIFE

- A. Those people who are there for a reason—this is usually lost when the reason is over
- B. Those people who are there for a season—this is usually lost when the season is over
- C. Those people who are there for a lifetime—this is never lost regardless of the nature and level of relationship
- D. Each one is dealt with differently

II. QUESTIONS TO ASK WHEN MAKING THE TOUGH CALL

- A. Is my information accurate?
- B. What are the consequences—good and bad?
- C. Am I being a wimp?
- D. Who can give me wise and credible counsel?
- E. Do I have internal support when the tsunami hits?
- F. Do I have internal emotional reserves?

III. STEPS IN MAKING THE TOUGH CALL

- A. Discuss
- B. Document
- C. Discipline

D. Dismiss

IV. ISSUES AFTER THE TOUGH CALL

- A. Second guessing
- B. The need to explain to everyone
- C. The need for people to agree with our decision
- D. The need for the person affected to agree with our decision
- E. Misjudging people—their words, glances, body language—paranoia
- F. Acute sense of loneliness

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