

# **LEGACY:** *Success & Fulfillment*

*Dr. Samuel R. Chand*

*Low achievers work on weaknesses;  
High achievers work on strengths.*

*So...*

- Q. 1. What is your *destiny*? WHY \_\_\_\_\_ are you here on earth? How does my life make a difference? To what am I prepared to dedicate my life? What is going to be my *ultimate contribution*—beginning with the end in mind.
- Q. 2. What is your *cause*? Who will you BE \_\_\_\_\_ while you are here—what will you stand for? How does my work make a difference?
- Q. 3. What is your *calling*? What will you DO \_\_\_\_\_ and how will you use your talents and gifts to serve?
- Q. 4. Are your *Destiny, Cause* and *Calling* aligned?
- Q. 5. Are your destiny, cause and calling aligned with the *organization* you are leading?
- Q. 6. How are you practicing *planned abandonment*? Are you comfortable with *necessary loss*? Leaving the womb is a *necessary loss*. Can you say “no” to without feeling bad?
- Q. 7. What brings you the greatest *Fulfillment*?

## SUCCESS & FULFILLMENT

- Fulfillment is beyond significance.
- Both success and fulfillment are good.
- Fulfillment is preferred over success—which would you have? You can have both!
- Whom do you know is living a fulfilled life and what are those indicators?

#	SUCCESS	FULFILLMENT
1.	Can be measured	Hard to quantify
2.	Can be lost—temporal	Can't be lost—eternal
3.	Can be seen—external	Totally subjective—internal
4.	Benchmarks set by our context	Internal benchmarks
5.	Motivations can be tainted	Pure motivations
6.	You can work for this— Doing	You have to live your calling— Being
7.	What “others” say	What “you” say
8.	“Stuff” can bring success	“People” bring fulfillment
9.	Success can be taught	Fulfillment is learned
10.	Success is about you	Fulfillment is about others
11.	Success is significant	Fulfillment is extraordinary
12.	Success is exhilarating	Fulfillment is everlasting