

EAGLES & TURKEYS

Dr. Samuel R. Chand

Henry Ford said, “I’m looking for a lot of men who have an infinite capacity to not know what can’t be done.”

Eagles have a contagious CAN _____ DO _____ attitude.

The better we are at surrounding ourselves with people of HIGH _____ POTENTIAL _____ the greater our chances of POTENTIAL _____ SUCCESS _____.

SELECTING _____ the eagles in this organization is the first step to empowering them.

Eagles are people with LEADERSHIP _____ potential.

EAGLES ...

1. MAKE _____ THINGS _____ HAPPEN _____

“There is no future in any job. The future lies in the person who holds the job.” - Dr. George W. Crane

Eagles make themselves VALUABLE _____ because they seize opportunities to better the ORGANIZATION _____ - regardless of the NATURE _____ or SCOPE _____ of the task.

They have a “can do” attitude and represent the organization well.

When you hand them the BALL _____, you know they're going to SCORE _____.

2. INFLUENCE _____ OTHERS _____

They have the ability to directly or indirectly influence others in a POSITIVE _____ way.

Though not in positions of leadership, these people are often the ones that others look to for advice and suggestions for IMPROVEMENT _____.

They can be spotted when important decisions are being made, because they're the ones EXPLAINING _____ what needs to be done.

3. ADD _____ VALUE _____ TO _____ YOU _____

Every RELATIONSHIP _____ in your organization will effect you one way or the other.

Those who do not INCREASE _____ you will inevitably DECREASE _____ you.

Those who readily share the vision and complement organizational efforts are EAGLES _____.

4. POSSESS _____ A GREAT ATTITUDE _____

“The winner’s edge is not in a gifted birth, high IQ, or in talent. The winner’s edge is all in the attitude, not aptitude. Attitude is the criteria for success. But you can’t buy an attitude for a million dollars. Attitudes are not for sale.” Dennis Waitley paraphrasing Calvin Coolidge.

5. **PROVIDE IDEAS THAT HELP THE ORGANIZATION**

“The best way to have a good idea is to have a lot of ideas.” – Dr. Linus Pauling

You are today where the THOUGHTS of people have brought you.

You will be TOMORROW where the thoughts of people will take you.

The question all leaders must ask of themselves: “WHO is able to mentally sustain our vision if I were to quit THINKING for a month?”

THINKING individuals are eagles.

6. **LIVE UP TO THEIR COMMITMENTS**

Eagles take ownership of their jobs and RARELY have to be CHECKED up on.

They’re the ones in the organization who come to offer help more often than needing guidance.

Eagles are not only committed to their RESPONSIBILITIES but they are also committed to the VISION and MISSION of the organization, and they show it by their WILLINGNESS to complete tasks outside their area of responsibility.

7. DISPLAY LOYALTY

Leaders looking for other eagles ask:

“Who is TRUST WORTHY?”

“Who will stick with me and the team even during TOUGH TIMES_____.

Though LOYALTY_____ does not make a leader,
DISLOYALTY_____ prevents a person from
becoming one.

EAGLE QUOTES:

The highest reward for man's toil is not what he gets for it but what he becomes by it. – John Ruskin

The greatest of all miracles is that we need not be tomorrow what we are today, but we can improve if we make use of the potentials implanted in us by God. – Rabbi Samuel M. Silver

Studies of creativity suggest that the biggest single variable of whether employees will be creative is whether they perceive they have permission. – David Hills

The potential that exists within us is limitless and largely untapped ... when you think of limits, you create them. – Kriegel & Patler

Many resist change – perhaps even fear it – but the best ones know change brings opportunities, and they seize them. – Unknown

Not once have I heard a peak performer speak of an end to challenge, excitement, curiosity and wonder. Quite the contrary. One of their most engaging characteristics is an infectious talent for moving into the future, generating new challenges, living with a sense of more work to be done. – Dr. Charles Garfield

The capacity to do something with an idea is what distinguishes a leader from others. – Unknown

WINNERS vs. LOSERS

The winner is always part of the answer.

The loser is always part of the problem.

The winner always has a program.

The loser always has an excuse.

The winner says, let me do it for you.

The loser says, that's not my job.

The winner sees an answer in every problem.

A loser sees a problem in every answer.

The winner says, it may be difficult, but it's possible.

A loser says, it may be possible, but it's too difficult.

A winner listens...

A loser just waits until it is his turn to talk.

When a winner makes a mistake, he says, I was wrong.

When a loser makes a mistake, he says, it wasn't my fault.

A winner says, "I'm good, but not as good as I could be."

A loser says, "I'm not as bad as a lot of people."

A winner feels responsible for more than his job.

A loser says, "I only work here."

Dr. Samuel R. Chand, 950 Eagles Landing Parkway, Suite 295, Stockbridge, GA 30281
www.samchand.com